



**REPUBLIC OF MACEDONIA
MINISTRY OF ECONOMY**

Pursuant to Article 13, item 1, of the Law on Concessions (“Official Gazette of the Republic of Macedonia” No’s 25/02 and 23/03) and Article 155, item 1, of the Law on Waters (“Official Gazette of the Republic of Macedonia” No’ 4/98, 19/00 and 42/05), the Ministry of Economy hereby announces

**INTERNATIONAL PUBLIC COMPETITION FOR EXPRESSION OF
INTEREST FOR PARTICIPATION IN A PREQUALIFICATION PROCEDURE
FOR CONSTRUCTION OF HPP “BOSHKOV MOST”**

1. CONCEDENT:

1.1. The Concedent is the Government of the Republic of Macedonia.

2. SUBJECT:

2.1. Subject of the Public Competition is prequalification of companies for implementation of a concession project for building, operating, and transfer of HPP “Boshkov Most”.

3. CONCESSION PROJECT DATA:

3.1. Basic data

The septum place for HPP Boshkov Most is located in the Western part of the Republic of Macedonia, close to the city of Debar. It is a typical derivational HPP with stone-dike dam, with an accumulation space, water captures of all water flows in the Mala Reka River, derivation channels, tunnel, pipeline and machine building.

- dam hight	33,00 m'
- installed flow	22,0 m ³ /sec.
- usable volume of accumulation	0,8 h 10 ⁶ m ³
- tunnel length	8.987 m
- tunnel diameter	2,70 m
- installed power	68,2 MVt
- average annual generation	117,54 GVth
- construction period	4 years
- investment value	70. mil. EUR

4. PROCEDURE

4.1. The procedure is a public competition for awarding concession by a limited call, and would be implemented in two stages:

- pre-qualification (without public opening);
- classification by submitting closed bids by the qualified bidders from the pre-qualification (with public opening).

5. PARTICIPATION:

Pre-qualification

5.1. All interested parties, independently or as a consortium, which are interested in participating in this procedure for obtaining a build, operate and transfer concession of HPP "Boskov Most", are hereby invited to express their interest for participation at the public competition.

5.2. Interested parties wishing to qualify for participation at the public competition shall be obliged to accompany their applications with the following:

- a) data on the financial capability of the interested party in the following form:
 - report on the financial condition of the interested party or each member of the consortium in the past three years;
 - proposal for the financial structure of the project;
 - statement by an eminent (first-class) financial institution or bank for its intent to provide the interested party with a credit line for the project implementation;
 - evidence confirming that the interested party, or the leading member of the consortium has total turnover exceeding 650.000.000 Euros (six hundred and fifty million Euros) at the end of the last fiscal year;
 - evidence that the interested party or the leading member of the consortium has total revenue exceeding 350.000.000 Euro (three hundred and fifty million Euros), on cumulative basis, in the last two fiscal years; and
 - evidence that the interested party or the leading member of the consortium has realized total profit exceeding 70.000.000 Euros (seventy million Euros), on a cumulative basis, in the past two fiscal years.
- b) data on the experience and references of the interested party:
 - data about the operational experience within a liberalized power market;
 - data about the working experience with hydro power plants with generation capacity of more than 250 MW in total;
 - data about the working experience with accumulation hydro power plants with generation capacity of more than 500 MW in total;
 - data for an independent or joint participation in projects of character similar to the relevant concession project, in case of a consortium, each member thereof should submit such data; and
 - data for the practical experience of the key staff in relevant stages of the concession project.

- c) data on the management structure and operational capacities:
- the complete team with the names of the holders of the management functions that would work on the project, with information about the expertise and experience of each of the team members;
 - the manner of team leading and the names of holders of managerial functions in the team; and
 - information on the equipment and/or construction or other machinery that would be used in the project and

d) documentation and data:

- verified certificate of the registration documents of the interested party expressing interest;
- statement by the interested party or each of the consortium members that should they be granted the concession, they shall be collectively and solidarity responsible for all obligations originating from the concession;
- statement that they are not insolvent and that they are not undergoing any bankruptcy procedure, as well as that no criminal or misdemeanor procedure has been maintained against them regarding their professional activity; and
- information on any court or administrative procedure being currently or previously maintained against the interested party or against any of the consortium members.

6. DEADLINE AND ADDRESS FOR APPLICATION SUBMISSION

6.1. Applications for expressing interest regarding this Public Competition should be submitted by the 16:00 of 3th September, 2007, CET in the Archive office of the Ministry of Economy.

6.2. Application should be submitted to the following address:

Ministry of Economy
Jurij Gagarin St. No.15
1000-Skopje, Republic of Macedonia

6.3. Only applications received at the Archive office of the Ministry of Economy in Skopje, before the deadline specified in item 6.1. herein, shall be taken into consideration as participants in the pre-qualification procedure. Applications submitted after the given deadline shall be considered to be late and shall be rejected as such.

The Concedent shall take no responsibility whatsoever for such applications.

7. MANNER OF APPLICATION SUBMISSION

7.1. Application shall be submitted in a sealed envelope, labeled as follows:

DO NOT OPEN – APPLICATION FOR THE PUBLIC COMPETITION FOR EXPRESSING INTEREST FOR PARTICIPATION IN THE PRE-QUALIFICATION PROCEDURE FOR CONSTRUCTION OF HPP “BOSHKOV MOST” – FIRST STAGE

8. LANGUAGE:

8.1. The whole procedure related to this competition shall be conducted in Macedonian and/or in English.

9. SELECTION:

9.1. The opening and evaluation of received applications shall be performed without participants being present.

9.2. The Commission for the Construction of HPP “Boshkov Most”, established by the Government of the Republic of Macedonia, shall review the received applications. The Commission shall make a list of interested parties that have been qualified and would invite them to take part in the procedure of bid submission as bidders.

9.3. The Commission for construction of the HPP “Boshkov Most” shall, after the Government of the Republic of Macedonia has determined the list, inform the interested parties that participated in the pre-qualification procedure.

9.4. Only qualified interested parties that shall pay the fee for collecting the tender documentation may submit bids for obtaining the construction right. Participation would be conditioned by providing bank guarantee in amount of 10% of the concession project value.

9.5. Bids shall be submitted within 120 days following the end of the deadline for collecting the tender documentation, and each bid shall consist of a technical bid and an economic-financial bid; the bid as a whole shall be considered to be legally binding and creates obligations for the bidder.

10. OTHER

10.1. The Government of the Republic of Macedonia, acting through the Ministry of Economy, with this Public Competition invites all Interested Parties to submit their applications for participation in the pre-qualification.

10.2. Following the pre-qualification, the Commission for the Construction of the HPP “Boshkov Most”, in the second stage of the tender and before the public opening of bids, may organize a meeting with all bidders, as well as a visit to the site that is subject of the concession project, for the purpose of better bidders’ informing, in accordance to the tender documentation rules.

10.3. The Commission for the Construction of the HPP “Boshkov Most” shall perform bid evaluation within deadline, in a manner, and based on criteria specified in the tender documentation.

10.4. This Public Competition shall in no way whatsoever oblige the Government of the Republic of Macedonia to grant the concession, nor shall it in any way whatsoever disturb the right of the Government of the Republic of Macedonia to withdraw, modify or to amend the tender procedure deadlines and conditions.

10.5. For any clarification on each of the issues related to this Public Competition you may contact the following persons in the Ministry of Economy:

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